



ambiance  
systems  
powerfully simple

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# solutions.

Founded in 1985 Ambiance Systems is the first company, of its type, to be established in Upstate New York. The company specializes in home theaters & media rooms, multi-room audio/video, lighting control, structured data networks, and systems integration. Recently, Ambiance was ranked 57th in the nation of top integration technology specialists and they are Upstate New York's largest integrator of residential systems.

Ambiance System's design philosophy places the clients' needs, wants, and lifestyles at the center of each individual project. Many companies have the ability to sell "boxes" that perform well, but few can make them work in concert with each other. The difference that sets Ambiance Systems above its competitors is that it custom designs each system according to the client's needs, as well as the actual design environment. Each location holds unique assets and obstacles. It is Ambiance Systems goal to maximize each and every project's potential.

With dedicated consultants, programmers, designers, installation experts, and service technicians on staff, without a doubt, Ambiance Systems sets the standards of excellence for residential and commercial technology.

Ambiance serves the Hudson Valley corridor of New York State as well as the Capital Region and the Adirondacks. Ambiance also routinely does projects in Vermont, Massachusetts, Connecticut, New Jersey and Manhattan.



imagine...

... a movie theater at home.

You've just put your kids to bed. With only a couple of hours left to escape the stresses of the day, you retreat to your leather cinema chairs, put your feet up and pick up your touchpanel remote. Touching a button, the lights dim and your home theater equipment automatically turns on to the proper settings. The hardest decision you have to make the rest of the evening is to either electronically select a movie from your library or choose one from your pay per view digital cable.

imagine...

... everything you have to do before you go on vacation.

After months of anticipation and planning, you and your family arrive at your vacation destination. But with all the last-minute packing and preparations, you can't remember if you actually engaged the vacation mode of your smart home system. With a quick phone call from anywhere around the world, you enter your personal code to your home's system and immediately activate the vacation mode. You're now free to travel and enjoy your time off.

imagine...

... letting down your guard at home.

You're downstairs in your home theater, completely immersed in a movie and unable to hear an intruder or fire alarm. You're unaware that there has been a security breach until your smart home system automatically activates a sequence of events: all the lights go on to full; the exterior lights begin to flash; and the entertainment systems shut down. The integration of your home theater system with your security system gives you a sense of confidence and safety within your home.



ambiance systems

imagine...

... a good night's rest.

After a long, hard day of work, you've settled into bed. For the first time all day, you can finally relax. Then you realize - you forgot to turn down the thermostat for the night. Instead of jumping out of bed, just reach over and hit the "good-night" button. With a single touch, all your designated lights and entertainment systems turn off, plus the thermostats are reset to night mode, letting you save on energy costs while you sleep. Your "good-night" button becomes a necessary convenience you can't live without.

imagine...

... not thinking about home when you're away.

It's vacation time again. You used to have some trepidation about leaving your home unattended for two weeks, but now you're planning a much-needed family vacation without worrying. Your smart home's "vacation mode" will take over in your absence. When you leave for vacation, a touch of a button will change the thermostats to an unoccupied mode and all lights and audio/video equipment will turn off automatically. A vacation setting will play back, mimicking the way your house actually looks when you're home and discouraging any would-be intruders. Your home security system is integrated with your smart home system. You can vacation knowing your home is secure.

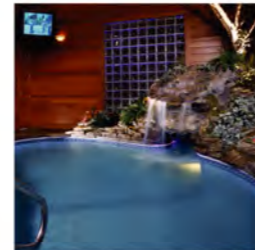
imagine...

... taking your favorite music with you.

You have a second home and want the same music library you have in your primary residence. Instead of purchasing the same CD's all over again, enter them into your second library system. All you have to do is link the two libraries together using your computer. Connect to the music server with your laptop via your wireless network and transfer music back and forth between computer and server. The music server can synchronize your entire music collection with other music servers at other primary or secondary residences, or even your office. Your music can now travel with you.



Home Theater



HDTV



Multi-Room Audio



Home Automation



Lighting & Climate Control



Computer Networks



Boardrooms

imagine...

... how many meetings you're in every day.

You're at work in the middle of an important conference call and you realize it has unexpectedly started to rain. With the warm weather, you left all your windows open at home. Instead of stopping to either call a neighbor or rush home from work yourself, you're confident that all the windows will close automatically, responding to your smart home's reliable, built-in rain sensors. It's a bit of relief from the responsibilities of homeowner maintenance.

imagine...

... more counter space.

You love to relax to music in your kitchen while getting dinner ready. Using your kitchen touch screen, you can pull up any song in your collection in less than 5 seconds and have it start to play instantly. The exact CD you want to play is ready at a touch of a button. Your music library can literally store thousands of CD's, alleviating all of the hassles of storage and cleaning. The easier things are, the more you'll use them.

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# Home Theater Design Checklist

Here are just a few design considerations for you to think about when starting to plan your home theater. Ambiance works with you every step of the way to design and install a home theater that meets your needs and fits your home. We'll help you answer the questions below and suggest additional design considerations based on your lifestyle.

## **Have you considered a variety of theater locations?**

- Home theaters have the capability to be tastefully installed in any room in the home as well as showcased in a dedicated space. They can be designed to tastefully blend with your home's décor and be hidden from view when not in use.
- Understanding where you plan to locate your Home Theater and how you anticipate using the space will help determine the best technology for your video display, which in turn, will impact performance and screen size.

## **How many people will you need to seat? What kind of seating would you like to provide? Is tiered seating an option for the location you selected?**

- Planning your theater seating during the design phase of your home theater project will greatly improve site lines.

## **Will your selected location need acoustic treatment?**

- Acoustic treatments are selected to either make the room sound better or to prevent sound from carrying into other areas in the home.

## **Will the room require control of ambient light? What time of day will you be using your theater? Will you need black out shades or drapes?**

- Ambiance can design lighting control with your home theater system

## **Will your system be integrated with the rest of the home's entertainment system?**

- Consider the benefits of whole house audio and design a system that will add significantly to the resale value of your home.

## **Do you have a realistic budget? What's the recommended home technology investment for the value of your home?**

- Your budget will determine the answers to many of these questions.
- Prioritize your home technology needs when you develop an installation budget and timeframe. An Ambiance consultant can help you design a manageable project to fit your budget.

## **Should I consider pre-wiring my new home for a home theater, even though I may not plan to install it for a few years?**

- Pre-wiring saves most homeowners at least 20% compared to retrofitting later on.

## **How much storage for software (DVD's, VHS tapes) will you need?**

- Did you know that there are components that will store up to 400 movies with quick and easy access via your remote control?

## **Have you thought of ease of use?**

- The easier your system is to use the more it will actually be used. There are touch screen remotes available that can be professionally programmed and will guide even the most technically-challenged users through the proper steps of engaging their system.

**Make sure you have precise audio and video calibration once the system is installed.**